



Capability Statement

PIPE MANAGEMENT PMA AUSTRALIA

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Pipe Management Australia is committed to customer excellence. We work closely with our customers to understand the objectives of the project and deliver successful outcomes using state of the art equipment, experienced professional operators and drawing on the substantial experience of our senior management team.





OUR COMPANY

The PMA story

Pipe Management Australia Pty Ltd commenced operation in August of 2010.

Since that time PMA has grown substantially. Today we are regarded as one of Australia's leading drain cleaning and CCTV inspection companies. We have developed our business to incorporate a wide and varied range of industrial services projects including such things as total waste management on some of Australia's highest profile construction projects to the provision of hydro excavation services for multi- billion dollar remotely located resource projects.

Starting out in an office in Ingleburn NSW supporting a small but loyal customer base PMA has now well established branch offices in Brisbane and Miles, Queensland. We now count among our customers some of Australia's largest construction companies, and Australia's largest Councils delivering the highest quality services and true value for money.

Pipe Management Australia has a commitment to excellence. We deliver a service which is second to none with a down to earth corporate culture, a "Zero Harm" safety focus and an environmental management system which is best practice.

We work with our customers to fully understand the objectives of the project and deliver successful outcomes using state of the art equipment, experienced professional operators and drawing on the substantial experience of our senior management team.

Our Vision

To be widely known as trusted specialists in combination drain cleaning, and CCTV investigations. To be recognised as innovators, introducing to Australia, new equipment and products for the construction and process industries. Achieving excellence in all that we do and a commitment to the growth and development of our people.





OUR CAPABILITY

Infrastructure assets

Pipe Management Australia has over 40 years' experience in the maintenance of sewer and stormwater assets. We employ industry leading edge technology such as recycling combination units, Microtraxx remote controlled culvert cleaners and CCTV camera equipment to deliver a cost effective and an environmentally sustainable solution. Our clients also utilise our vacuum excavation or non-destructive digging equipment to safely expose underground utilities protecting critical assets.

Civil Construction

Pipe Management Australia have been contracted to work on many of Australia's most high profile projects. We were selected contractors to participate in the rehabilitation of sewer and stormwater systems after the Brisbane, Bundaberg and Western Queensland floods of 2011 and 2013 and with the Earthquake recovery in Christchurch New Zealand 2011-13.

These projects utilised equipment such as PMA's combination drain cleaning equipment, CCTV camera units and our Microtraxx unit.

Mining and Resources

Pipe Management Australia are working on some of the largest resource projects in Australia such as the APLNG project in Central Queensland.

PMA have also successfully completed maintenance projects in coal and mineral processing plants in NSW and Queensland.

Oxifree

Pipe Management Australia have been selected as the exclusive service provider for Oxifree corrosion control coatings. These coatings are required to be applied by highly trained skilful operators which is consistent with our commitment to excellence in all areas of our business.





OUR PEOPLE

JUSTIN JOHANSEN, DIRECTOR

Justin has 15 years' experience in the industrial services and drain maintenance industries, starting in 1999 with Barry Bros Specialised Services. As Works Coordinator in Melbourne, Justin coordinated the day to day operations for up to 60 industrial units. After two years, he was promoted to Project Manager and transferred to NSW to increase the business. After successfully building the business for NSW, Justin was promoted in 2006 to NSW State Manager. In 2007, Tox Free acquired Barry Bros and as Northern Region Sales Manager, he covered the east coast from Canberra to Rockhampton. In 2008, Justin was approached by Better Grow/Bio Recycle to undertake the role of General Manager, which involved creating the Swanbank Landfill to accept many types of waste and build the foundations to attract potential buyers. His other role was to build a mud dewatering plant and collection facility in NSW. In 2009, Justin took the initiative to start Just Waste Solutions to provide specialised advice on major industrial projects in particular waste slurry management and treatment, dewatering and vacuum technology and selecting the right equipment to suit certain projects. In 2010, Justin and Co-Director Luke Moore started PMA.

LUKE MOORE, DIRECTOR

Luke has 18 years' experience in the sewer and stormwater industry, including two years international exposure to pipeline inspections and pipe rehabilitation in Hong Kong, Singapore, Germany and the USA. In 1995, Luke started out as an electronics technician repairing CCTV cameras, and now is one of Australia's most respected owner operators. Luke established IC Pipes in 2002, and nine years later joined forces with Justin Johansen to become a Co-Director of PMA in 2011. Luke manages the company's Queensland operations. Luke says he gets the most satisfaction from training and producing highly skilled operators, working hard to achieve results, and delivering on major projects. A key strength is his willingness to adapt and be flexible to meet clients' needs.

TIM RHODES, FINANCIAL CONTROLLER

Tim has 4 years' experience in the waste industry, including as the Accountant for Just Waste Solutions. He has worked for PMA since August 2010. Tim is a highly motivated individual with strong business ethics. He is highly experienced in accounting, business management and taxation.





OUR PEOPLE

CHRIS GAVAN, BUSINESS DEVELOPMENT MANAGER

Chris is a seasoned professional Business Development Manager with over 12 years' experience in the industrial services industry. Prior to his movement into Industrial services he commenced and developed his own business in the wholesale air conditioning supply market. Previously he was a National product manager and State Manager for thermal insulation for mechanical services in the building construction, power and process industries. Overall Chris has had in excess of 35 years industrial sales and marketing experience. His role with Pipe Management Australia is to develop and secure future opportunities for the company's existing equipment and customer base. He is also responsible for identifying and developing markets for new products and services, brand enhancement and strategising for continued and sustainable growth.

TONY SMITH, PROJECT SUPERVISOR

Tony has 13 years' experience in the waste industry, including pipe relining, heavy drain cleaning and CCTV investigations. His extensive field experience makes him an excellent Project Supervisor. Tony's primary role in the business is currently focused on training staff in effective drain cleaning and truck maintenance. As Project Supervisor, he provides skilful project support on tough projects.

TRAVIS CULVERWELL, PROJECT MANAGER

Travis has 2 years' experience in the sewer and stormwater industry in Australia, and over 5 years operations experience within the engineering industry in the UK. He takes a systematic and practical approach to project management. His work on the BCC flood recovery 2013 highlighted his ability and expertise to run major projects and contracts smoothly for the benefit of both the client and for the company. He is always first to introduce more efficient and safer work methods as they arise.

ALLAN RAUWHERO, PROJECT SUPERVISOR

Allan has 8 years' experience in the industrial combination cleaning industry. He is highly experienced in both combination units and recycling units, and is an expert in drain cleaning and vacuum loading. Allan is a very responsible and competent operator. He is capable of working on all of PMA's equipment and committed to ongoing learning and development. Allan has recently undertaken training with both SpoutVac (Kroll Unit) and KOR (Capelotto Unit), and is very knowledgeable about the equipment and specifications.



Since 2010, PMA has grown to be regarded as one of Australia's leading drain cleaning and CCTV inspection companies. From a single office with a few loyal customers, to branch offices in Queensland and NSW.



The application of Oxifree requires specialist equipment and professionally trained operators as shown during the coating of this conveyor pulley bearing

OUR APPROACH

We have invested in the latest equipment including Microtraxx Remote Controlled Culvert Cleaners, Recycling Combination units and leading edge technology CCTV cameras which can be linked to MapInfo GIS Mapping to ensure we offer our customers the most efficient and cost effective solutions currently available in the market.

Health and Safety

Pipe Management has a commitment to the health and safety of our people, our customers and the community. It is intrinsic to how we conduct our business. We strive to provide a safe workplace and have developed systems to prevent injuries to people, damage to property and equipment as well as the environment. Our system is designed in accordance with AS 4801 and we ensure that all of our work health and safety systems and processes are in line with the relevant codes of practice. PMA is seeking to achieve SAI Global certification of our safety practices.

Sustainability and Environment

Pipe Management Australia has a genuine respect for the environment which is the basis of our approach in all the projects we undertake. Consistent with our commitment to the environment, PMA was the selected contractor to manage the onsite slurry management from the Barangaroo Civil Construction Project in Sydney demonstrating our expertise and recognising our ability to handle the disposal while following strict regulatory guidelines in an environmentally sustainable manner. The waste disposal was carried out following our established Environmental Management Plans which incorporates recycling where applicable.

Quality Management systems

PMA'S quality system is in accordance with ISO 9001 and certification. PMA's quality system has been designed in accordance with ISO 9001 standards and to satisfy internal PMA staff and our clients' expectations. Our system is designed to support our business and provide service quality to customers. Our system includes:

- Induction Procedures
- Standard Operating Procedures
- Safe Work Method Statements
- Training Records
- Training Procedures
- Training Calendar
- Performance Reviews
- Client Feedback
- Complaints Register
- Marketing Plans.



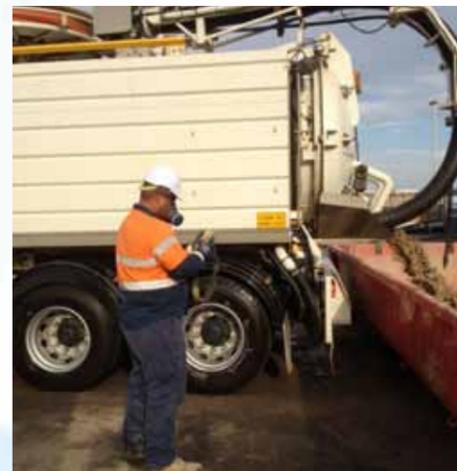
OUR PROJECTS

Pipe management Australia in the four short years since its inception have been extensively involved in some critical infrastructure projects in both Australia and New Zealand. Some of those projects include;

- Hydroexcavation and Telstra asbestos pit removal for the NBN
- Barangaroo onsite waste slurry management and industrial services
- Brisbane Qld Flood Recovery 2011-12 and 2013
- Bundaberg Qld Flood Recovery 2013
- Christchurch NZ Earthquake.

PMA today are working with a range of clients on some of the highest profile civil construction, infrastructure and resource projects currently underway in Australia.

Below are just some of the projects PMA have completed.



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